



# Danstoker Group

A Thermax Group Company

**A reliable partner.**

**An alliance for success.**

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# 01

## About us

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# A reliable partner.

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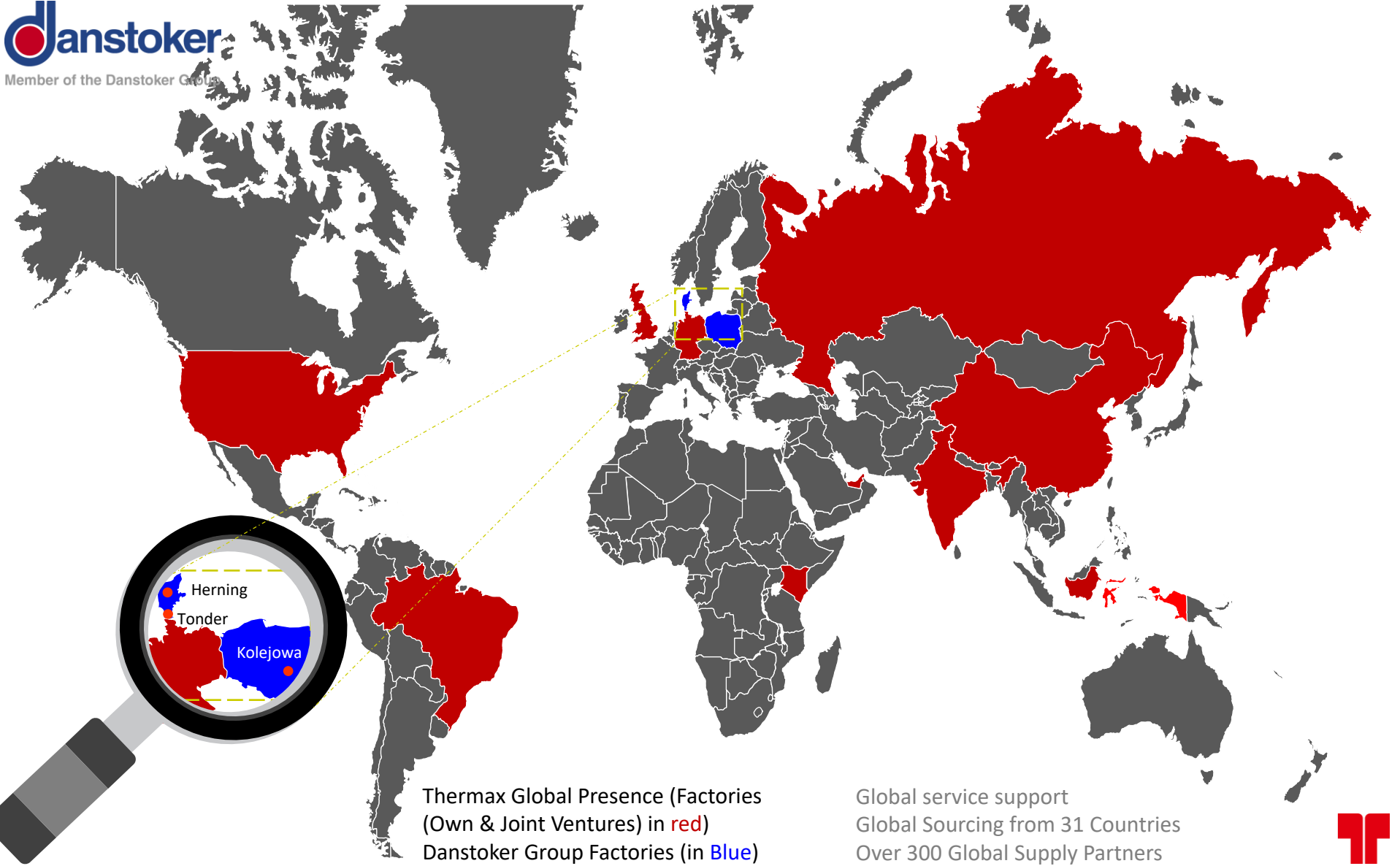
An alliance for success.

**Thermax is a Global Player in Thermal & Environmental Solutions**

**Danstoker (a Thermax Company) is a market leader in Boiler Manufacturing**

We Offer:

- ▶ Boilers, economizers & superheaters for biomass combustion
- ▶ Furnace and fire-tube oil and gas boilers
- ▶ Waste heat recovery boilers, economizers & superheaters for co-generation, biomass applications, Diesel & Gas Fired Engines, Chemical and industrial Plants
- ▶ Fluid Solutions related to Boiler / Thermal Plants
- ▶ Absorption Heat Pumps
- ▶ Engineering, Construction & Commissioning Services



Thermax Global Presence (Factories  
(Own & Joint Ventures) in **red**)  
Danstoker Group Factories (in **Blue**)

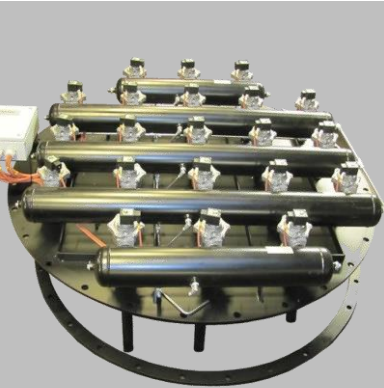
Global service support  
Global Sourcing from 31 Countries  
Over 300 Global Supply Partners



# 2 Products

# Product Portfolio Danstoker

Boilers from A to Z



## DanBlast

For Cleaning of Boiler Tubes. Automatic, pneumatic soot-cleaning system is the most efficient method of removing soot deposits in boilers burning most types of fuels.



## Bio and Solid Fuel Boilers

- › Shell & Tube, Panel-wall and Water Tube Boilers
- › up to 24MW, 40 ton/h and 86 bar-g



## High-performance Oil & Gas Fired Boilers

- › capacities from 800 kW to 50 MW (0,2 to 55 ton/h steam)
- › up to 86 barg and superheated unto 500°C.

## Steam WHR Boiler

- › More than 3000 WHRB, installed worldwide Diesel or Gas Fired engines
- › Customized Shell & Tube Boilers up to 35 MW, 55 ton/h and 32 bar-g



# Product Portfolio Danstoker

Boilers from A to Z



**Service Management**  
Hotline 24 hours a day / 7 days a week



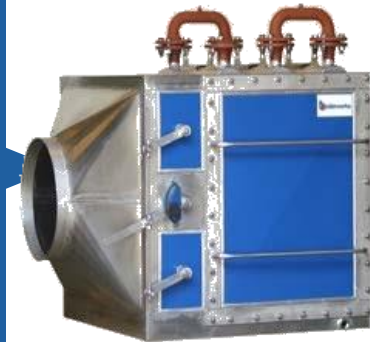
**ShockBlast**  
For Cleaning of Boiler Tubes. Automatic, pneumatic soot-cleaning system is the most efficient method of removing soot deposits Small chamber Water tube boilers burning most types of fuels.



**Fluid Handling Solutions**

› All Pumping Capacities to support Boiler Plants

**Compact Condensing Economizer**





# Product Portfolio Danstoker

Boilers from A to Z



## 40' Container Packaged Solutions

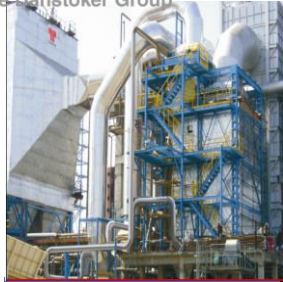
Including :

- > Boiler Feed water units
- > Condensate Pump units
- > Burners
- > Burner Management System
- > Boiler Control Panel
- > Oil skimmer tanks
- > Deaerator
- > Condensate Tanks
- > Air/Water Cooled condenser
- > Water Treatment Plant

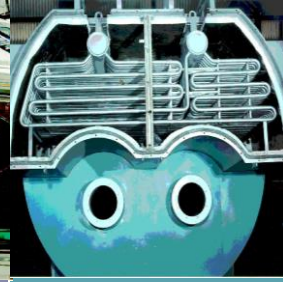
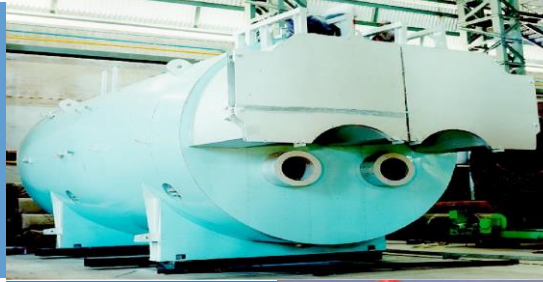
Customizable as per client request



# Product Portfolio Thermax



**Thermal Plants**  
50 MW Energy Plant: Design, Production & Installation



**Twin Flue Boilers With Integral Superheater**

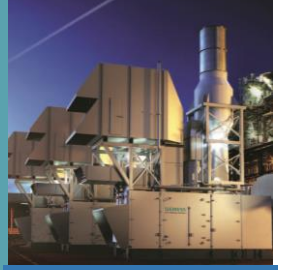
**Large Thermic Fluid Heater**  
(up to 16 M.Kcal)



**HRSGs**



**EPC Turnkey Contracts**



**SHELLMAX**  
160 TPH



**Coil type hot water generators and steam boilers**



**Absorption Cooling systems**

- > Vapor absorption machines
- > Heat pumps Solar based cooling
- > Dry Cooler



**Mobile Boiler for Oil field**



**Air Pollution Control**  
Bag Filters  
Electrostatic Precipitators  
Scrubbers

> **Chemical Solutions**  
> **Solar Solutions**  
> **Waste Water Treatment solutions**

And much more...



# 3

## Projects Handling Procedure

# Our Success Building Block

## Tailor Made Solutions

We identify / Solicit our customer requirements and needs and we develop together with our customer tailor made offerings that respond to their needs



## Single Point of Contact

- > We collaborate in effective team work
- > We provide a single point of contact to our customer throughout project execution



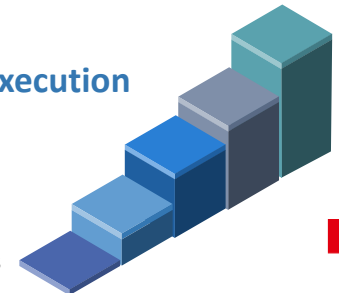
## Customer Centricity

We keep our focus on our clients needs to maximize value propositions and offering throughout the project life cycle



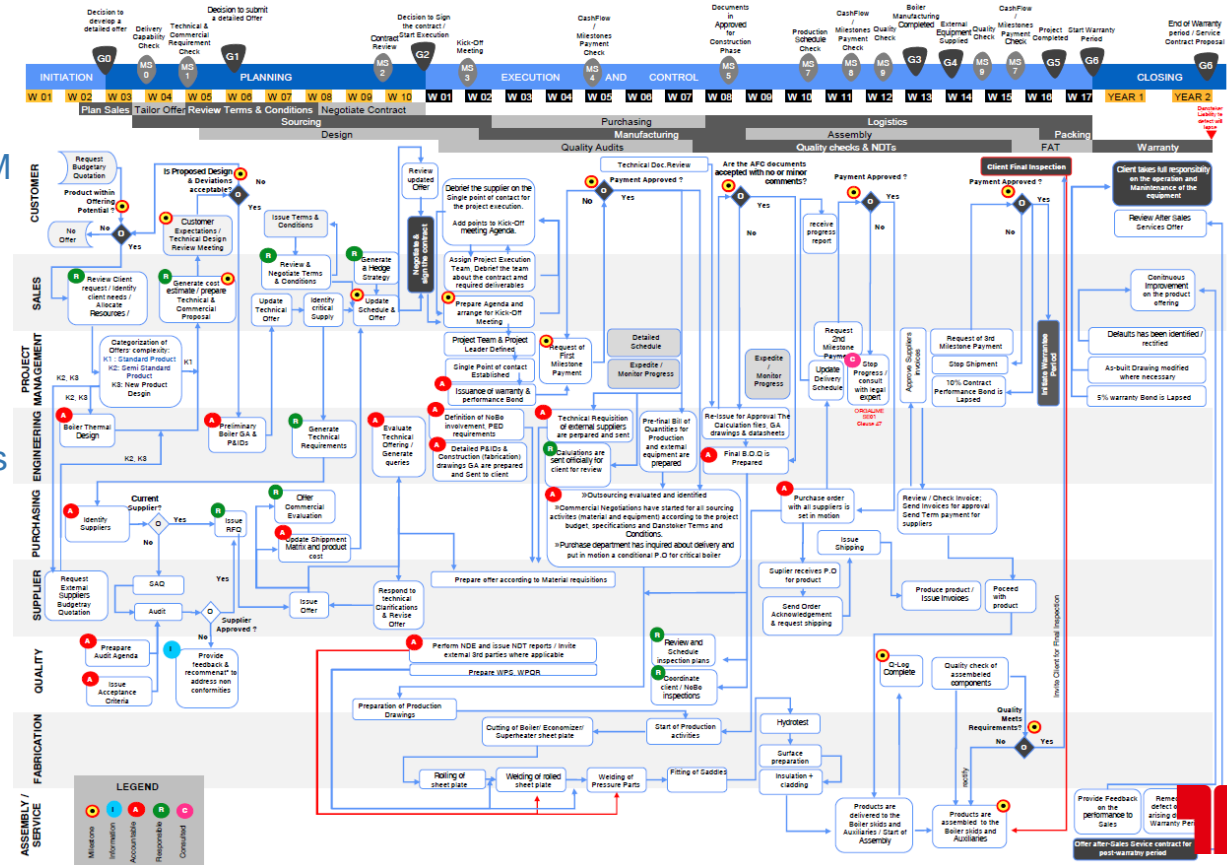
## Excellence in Project Execution

We fully monitor the project Lifecycle from initiation to closure with feedback mechanisms that Contribute to excellent practices to product & service improvements



# Excellence in Project Execution

- ▶ Rigorous follow-up according to BPM
- ▶ Project Planning & Management
- ▶ Project Management follow up with Earned Value Analysis
- ▶ Steering committee regular meetings
- ▶ Quality checkpoints during Engineering
- ▶ Documentation preparation and Production phases



# 4

## Clients & Joint Ventures

Some of our

## Clients



GROUP



&

## Partnerships/ JV



# 5 Contact Details



## Contact Details

### **Danstoker A/S**

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